# 10-Year Economic Projection: The Vault – Ravinia District

#### Overview

The Vault is envisioned as a catalytic, mixed-use hub in Highland Park's Ravinia District, designed to activate underutilized space, enhance community life, and drive sustained economic growth. Based on current local and regional trends, a Vault-style development is projected to contribute over **\$5 million annually** to the local economy by Year 10.

#### **Key Assumptions**

- Location: Adjacent to Ravinia Festival, within SSA17 (Special Service Area).
- **Market Context**: North Shore affluence, strong commuter traffic, regional GDP growth (1.5–2%).
- **Programming**: Creative studios, wellness, food/beverage, flexible retail, event hosting.
- Activation: Tied to Ravinia Festival events, seasonal markets, local art and culture.

## **Year-by-Year Growth Highlights**

Year	Rent Growth	Occupancy	Foot Traffic Growth	Annual Economic Impact
2025–2027	10–15%	80–90%	7–10%	$$0.3M \to $0.9M$
2028–2030	8–10%	90–95%	5–7%	\$1.5M → \$3.0M
2031–2034	5–8%	95%	3–5%	\$3.6M → \$5.0M

# **Projected Economic Impact**

• Total Local Contribution by Year 10: Over \$5 million/year in combined sales, wages, and local spending.

- Rent Premiums: 25–30% above surrounding commercial averages.
- Steady-State Occupancy: 95% by Year 6.
- Event-Based Revenue Streams: 40+ annual events, pop-ups, and seasonal activations.

### **Strategic Advantages**

- Proximity to Metra and Ravinia Festival
- Alignment with SSA17 events and city initiatives
- Built-in audience from tourism and local high-income residents
- Flexible space for emerging business models (e.g. wellness, coworking, hybrid retail)

#### **Next Steps**

- Finalize phased build-out and anchor tenant strategy
- Secure alignment with SSA17 marketing and Ravinia Festival calendar
- Model financing scenarios and grant/tax incentive packages
- Launch programming pilot in Years 1–2 to validate foot traffic and activation assumptions